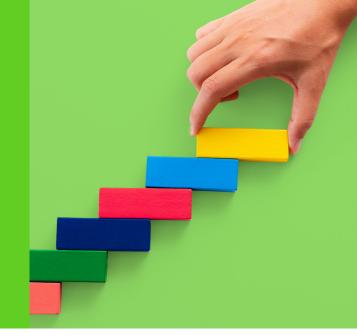
#FloQast

Fast-Tracking Financial Efficiency: What a Customized FloQast Implementation Process Looks Like



Businesses expect tailored software solutions, not onesize-fits-all approaches. That's why FloQast prioritizes personalized <u>implementation</u>, <u>training</u>, <u>and customer</u> <u>support</u>, setting accounting teams up for long-term success while ensuring user adoption early on.

This approach allows teams to quickly realize the benefits of FloQast and achieve a swift return on investment (ROI). The dedicated Accounting Success and Setup teams are there from the outset, ensuring that accounting teams utilizing

Our FloQast implementation was one of the easiest implementations I've gone through of any product. We were shopping around in October. We had our information uploaded in November, had our training later that month, and were closing the month of November in the first week of December. It was very quick, from start to finish.

SHANNA WHEELERCorporate Controller, RedBuilt

FloQast surpass their expectations. From organizing charts of accounts to walking through close checklists to overseeing implementation and training, the focus is on customizing the process to each client's unique requirements. This approach accelerates the adoption process and enables teams to close the books faster and more accurately, delivering tangible value to the company as expeditiously as possible.

"...One of my all-time favorite implementations. It was definitely the smoothest."

With domestic and international energy investments and operations across North America and Europe, Aspect Energy's month-end Close averaged 15-45 days. Since implementing FloQast, Aspect has eliminated manual checklists, centralized team and task accountability, and reduced domestic and international days-to-close to less than 10 and 30, respectively, giving company leaders faster insights, and the finance team more time for strategic priorities and projects.

According to <u>Ryan Page</u>, a Program Manager helping oversee the implementation, the process couldn't have gone better.

"The attention to detail, responsiveness, and useability of FloQast made this one of my all-time favorite implementations. It was definitely the smoothest, and I think I'll still be saying that 10 years from now."

"...It made us feel proud that we'd picked the right partner."

Verint[®], a multi-national public company with almost \$1 billion in annual revenue, understands that a timely and accurate month-end Financial Close is critical for regulatory compliance and stock market credibility. When the company wanted to improve accountability, increase speed, and streamline the overall process, it implemented FloQast.



What made FloQast right for Sila was that the implementation process was smooth and quick.
We didn't want to have to go through a multi-month integration project, but we weren't expecting the FloQast integration to be so simple.

CHRIS RIOUX

Director of Finance, Sila Nanotechnologies

Rosemarie Flore, VP Controller at Verint, recognized the potential and power of the FloQast platform from the initial demo and discussion.

"I'd seen other leading vendors in the space, but FloQast was much better in terms of design and user experience," Flore said.

Implementation was quick and easy for Flore's team for two reasons: her team was organized and motivated, and the FloQast team was knowledgeable and experienced.

"The team at FloQast made implementation seamless and easy and led us step-by-step through the process," Flore said. "We received positive feedback on this experience from our offices around the globe, and it made us feel proud that we'd picked the right partner."

"...It's worked flawlessly since go-live."

The accounting team at Homology Medicines, a Massachusetts-based clinical-stage genetic medicines company, took 15 days to close using shared spreadsheets, email, and static checklists.

Fortunately for Peter Castrichini, Assistant Controller at Homology Medicines, Chip Michaud, VP of Finance and a veteran of several biopharmaceutical startups, knew there was a better way: FloQast.

"FloQast was an easy decision to bring in and introduce to the team," Michaud said. "Having already implemented FloQast twice in previous companies, I knew it would make the Close much easier, but I wanted the team to see it and weigh in on the decision. After looking at all the others, everyone agreed that, hands down, the best choice was FloQast."

Though Homology initially used SAP as its ERP, the company switched to Oracle NetSuite in 2023. And because FloQast integrates quickly with either SAP or Oracle, the cutover was smooth.

"It was seamless with FloQast, no hiccups at all," Castrichini said. "We turned it on, and it's worked flawlessly since go-live."



In terms of implementation, I would say it was one of the easiest processes I've been a part of. FloQast took care of everything. We gave them a list of what we wanted in FloQast, and they took care of it all. All our data was right there, and everything worked perfectly.

DANEYA DENSONDirector of Accounting, MongoDB