

# Enhancing Financial Efficiency for NetSuite Companies

## RESULTS



Point-in-time visibility into close status and progress



Increased confidence in close accuracy and completeness



Up and running in two weeks

## OBJECTIVE

Accelerate the period-end close, improve visibility into close status, and enhance close accuracy.

## WHY FLOQAST?

- Quick time-to-value
- Ease of implementation
- Direct NetSuite integration
- User friendliness

Businesses expect tailored software solutions, not one-size-fits-all approaches. FloQast excels in providing tailored solutions that seamlessly integrate with existing systems, especially for companies leveraging [Oracle NetSuite](#). Our commitment to personalized [implementation, training, and customer support](#) ensures swift time-to-value, bolstering user adoption and delivering complete customer assurance.

By prioritizing personalized attention, our dedicated Accounting Success and Setup teams ensure that each implementation is customized to fit the unique needs of our clients. From organizing charts of accounts to guiding through close checklists, our goal is to help streamline the process for optimal efficiency. This tailored approach accelerates adoption and enables accounting teams to close the books faster and with greater accuracy, translating into tangible ROI for the company.

With FloQast, companies on Oracle NetSuite can expect a seamless and quick implementation process, enabling them to realize the benefits of our solution and achieve a rapid return on investment.

Our commitment to complete customer satisfaction, support, and training ensures that accounting teams are set up for long-term success from day one.

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FloQast was great in helping us build our chart of accounts, making them look better, organize the trial balance, and then helping us map it. And the fact that we were able to be up and running within a month was the icing on the cake.

Lexi Graham, Corporate Accounting Manager CHG Healthcare

## "Implementation was seamless and straightforward."

Deputy, the workforce management and scheduling software provider is on a mission to Simplify Shift Work™ around the world and simplify how it closes its books each month.

Financial Controller [Jen Tran](#) knew she had to do something about the month-end close process in the accounting department. Tran and the Senior Director, Finance, [Michael Eves](#), were referred to FloQast by their ERP provider, NetSuite. Eves had previously used other close management software platforms, but FloQast stood out.

"FloQast is more modern, a better tool, and more intuitive than other competitive solutions like BlackLine," Eves said.

Tran said the NetSuite integration was one of the fastest she's seen for an enterprise solution like FloQast. With FloQast's ['Built for NetSuite' certified API integration](#), Deputy users were up and running in two weeks, enabling faster adoption and shorter time-to-value.

"Implementation was seamless and straightforward, and end-to-end, it took two weeks," Tran said. "The FloQast API for NetSuite connected instantly, as did the integrations with Slack and Dropbox."

## "Not only can we be sure that we have the latest numbers, but we can also trust that they're correct."

When frustration and delay caused by the month-end close grew unsustainable, the Kodiak Cakes accounting team decided to fix it with FloQast.

Assistant Controller [Sonja Matson](#) recognized automation was her only hope of speeding up the monthly close at Kodiak Cakes. After in-depth discussions and demos at SuiteWorld, Oracle's largest annual gathering of the NetSuite community, the company decided to go with FloQast.

The integration with Oracle NetSuite was quick and easy, and the FloQast customer success team handled every detail of the implementation. The results around timeliness and accuracy were immediate.

"With FloQast's direct links into NetSuite, not only can we be sure that we have the latest numbers, but we can also trust that they're correct," Matson said.

## "The Oracle and FloQast connection ... gives us a higher level of confidence in its accuracy and completeness."

Verint®, a multinational public company with almost \$1 billion in annual revenue, understands that a timely and accurate month-end financial close is critical for regulatory compliance and stock market credibility. When the company wanted to improve accountability, increase speed, and streamline the overall process, it chose FloQast.

[Rosemarie Flore](#), VP Controller at [Verint](#), recognized the potential and power of the FloQast platform from the initial demo and discussion.

"I'd seen other leading vendors in the space, but FloQast was much better in terms of design and user experience," Flore said.

Implementation was quick and easy for Flore's team for two reasons: her team was organized and motivated, and the FloQast team was knowledgeable and experienced.

"The team at FloQast made implementation seamless and easy and led us step-by-step through the process," Flore said.

"We received positive feedback on this experience from our offices around the globe, and it made us feel proud that we'd picked the right partner."

The [Oracle NetSuite integration](#) was another key benefit of selecting FloQast.

"The Oracle and FloQast connection not only provides real-time status and progress of our close via FloQast dashboards and checklists, it gives us a higher level of confidence in its accuracy and completeness," Flore said.

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Rosemarie Flore, VP Controller Verint

## “It was honestly one of the best implementations I’ve been a part of.”

Venafi, the inventor of machine identity management, supports the world’s most demanding, security-conscious organizations, including health insurers, airlines, credit card companies, and banks.

Jordan Livingston, Corporate Controller at Venafi, and his accounting colleagues were tired of the grind and hassle of the month-end close, which had ballooned to 15 business days.

“We extensively evaluated both BlackLine and FloQast,” Livingston said. “We decided to go with FloQast because it offers unparalleled benefits. Its seamless integration with NetSuite and built-in spreadsheet connectivity enabled us to easily leverage our existing closing tools, ensuring a hassle-free experience.”

Livingston praised the FloQast implementation and setup experience, emphasizing the importance of a smooth and fast implementation process.

“Implementations can be like nails on a chalkboard,” he said, “But with FloQast, it was honestly one of the best implementations I’ve been a part of at Venafi. I was pleasantly surprised that we were up and running in less than 30 days.”

## “...One of the easiest implementations I’ve gone through of any product.”

When Shanna Wheeler took over as Corporate Controller at manufacturing giant RedBuilt, she replaced someone who had managed the team for 40 years. However, in addition to her new role, Shanna was expected to continue handling her existing responsibilities — with the year-end close just a few months away.

Selecting FloQast over BlackLine because FloQast relied on Excel and ease of use, Wheeler stated that the setup process couldn’t have gone any better.

“Our FloQast implementation was one of the easiest implementations I’ve gone through of any product,” she said. “We were shopping around in October. We had our information uploaded in November, had our training later that month, and were closing the month of November in the first week of December. It was very quick, from start to finish.”

## HAVE QUESTIONS OR WANT A CUSTOM DEMO?

We’re here to help! Click the button below and we’ll be in touch.

[Schedule a Demo](#)